

Basin PBS Corporate Sponsorship Coordinator

Description

Looking for a responsible and highly motivated Air Time Sales Representative who has a passion for Public Broadcasting and the community to fill full-time position at Basin PBS.

Job Responsibilities

Responsible for maintaining and managing a list of underwriting accounts and/or territories, and securing new accounts in support the organization's mission.

Must be able to close on sales, skilled at identifying and overcoming sales objections and comfortable with assessing account needs and providing solutions. Proficient at presenting and selling TV space, and knowledgeable about the industry. Willing to train the right person.

Exceptionally strong oral and written communication skills. Demonstrated desire to continually learn on the job and to function as part of an energetic and professional member of a team in a fast-paced environment. Understanding of and a strong commitment to the goals of public media.

Physical requirements are related primarily to the essential functions of any job, in order to perform the essential functions of this position, you must be able to sit, walk, stand, use your hands, reach, speak, and hear. You must be able to lift or exert energy up to 50 pounds 25% of the time. Close and distant vision (20 feet or more) and the ability to observe an area that can be seen to move up and down or left and right are required by this position.

Bilingual a plus, but not required.

Must have a valid driver's license.

How to Apply

For a full job description submit request to Jazmin Shotts at jshotts@basinpbs.org